

CURRICULUM VITAE FRANK WÄLTRING

Current position

1. Family name: Wältring
 2. First names: Frank
 3. Date of Birth: 2nd of August 1968
 4. Nationality: German
 5. Civil status: Single
 6. Education: MA social science with a specialisation in economics

Institution	University of Duisburg, Germany
Date: from (month/year)	1991
to (month/year)	1999
Degree or Diploma obtained:	Diploma in Social Science and Economics

7. Language Skills: (5 = mother tongue, 4 = excellent, 3 = good, 2 = fair, 1 = poor)

Language	Reading	Speaking	Writing
<i>German</i>	5	5	5
<i>English</i>	4	4	4
<i>Spanish</i>	4	4	3

- 8. Membership of Professional Bodies:** Founder and board member of the Structural Policy Foundation NRW, <http://strukturpolitik.org/>

- 9. Other skills (Computer Literacy, etc.):** MS-Office, Endnote, Corel Draw, Photoshop etc.

- 10. Present Position:** Partner of mesopartner, Free-lance Consultant

- 11. Years within the Firm:** 7

- 12. Key Qualifications:** Territorial Innovation Promotion, Development and Moderation of interactive Business Conferences, Local Economic Development, Cluster facilitation, Change management, Value Chain Analysis, Business

Development Services, SME Promotion,
 Organisational Development

13. Specific Regional Experience:

Country	Date from (month/year) to (month/year)
Albania	Nov. 2004, April 2005, Oct. 2006, Oct. and Dec. 2010
Argentina	Feb. to March 2006
Armenia	Sept. 2008, Oct.-Nov. 2010
Azerbaijan	March 2004
Bangladesh	Oct. 2003
Bosnia and Herzegovina	July 2007, Nov. 2009, Febr. 2010
Botswana	June 2002
Chile	June to Dec. 1997, June to Sept. 2000, March 2006
Columbia	June 2004
El Salvador	April 2006
Finland	April 2009, Okt. 2011
Georgia	March 2004
Germany	All over the year
Ghana	Sept. 2004, March 2005
Greece	October/December 2006
Guyana	June 2005, April 2006
Honduras	Sept. 2001 to March 2003. April 2006
China/Hong Kong	Nov. 2005
Indonesia	June 2010
Italy, Turin	May 2009, May 2010
Jordan	March 2008, June 2011
Kazakhstan	Feb. 2004
Lebanon	Jan.2009, March 2011
Macedonia	Dec. 2004, Oct. 2006, April 2007
Palestine	June-Nov. 2008, June and Aug. 2009
Philippines	Oct. 2004
Romania	Nov. 2005, Aug. 2011
Rwanda	Sept. 2009
Serbia	Oct. 2007

Slovenia	Nov. 2009
South Africa	Jan. 2011
Sri Lanka	Sept. 2002
Syria	Feb.2010, June 2011
Tadschikistan	April 2004
Thailand	May 2005, June 2010
Uganda	June to Sept. 1990, Feb. 2007
Ukraine	April 2008
Uzbekistan	Dec. 2005
Vietnam	Jan., March, June, December 2008, 2009, 2010

14. Professional Experience Record:

<i>Date from (month/year)</i>	10/2011
<i>To (month/year)</i>	
<i>Location</i>	Germany
<i>Company</i>	GIZ, Economic Ministry of Armenia
<i>Position</i>	SME strategy Designer
<i>Description</i>	Co-Design of a SME Strategy-Plan for the Armenian Government

<i>Date from (month/year)</i>	10/2011
<i>To (month/year)</i>	
<i>Location</i>	Amman, Jordan
<i>Company</i>	GIZ and OXFAM
<i>Position</i>	Trainer on gender-sensitive Value chain appraisal
<i>Description</i>	Training on gender-sensitive Value chain appraisal for partners of Oxfam and GIZ in the Middle East and North Africa

<i>Date from (month/year)</i>	9/2011
<i>To (month/year)</i>	
<i>Location</i>	Bonn, Germany

<i>Company</i>	CEPAL, GIZ Bonn
<i>Position</i>	Co-Designer, facilitator and moderator of the "International Management School for Policy Managers from Latin America and the Caribbean"
<i>Description</i>	Complementary Consultancy including design, moderation and facilitation of the International Management School, see http://escueladegestores2011.wordpress.com/

<i>Date from (month/year)</i>	8/2011
<i>To (month/year)</i>	
<i>Location</i>	Bonn, Germany
<i>Company</i>	CEPAL, GIZ Bonn
<i>Position</i>	Conference designer and moderator
<i>Description</i>	Co-Design and Moderation of the "International Conference on Innovation by Cooperation" in the Deutsche Welle-Headquarter in Bonn

<i>Date from (month/year)</i>	8/2011
<i>To (month/year)</i>	
<i>Location</i>	Germany, NRW
<i>Company</i>	GIZ
<i>Position</i>	Excursion Organizer, Facilitator, Moderator and Lecturer
<i>Description</i>	Organization and Moderation of the "Excursion on Climate Change Innovations" in North-Rhine Westphalia

<i>Date from (month/year)</i>	8/2011
<i>To (month/year)</i>	
<i>Location</i>	Romania
<i>Company</i>	World Vision
<i>Position</i>	Trainer and Assessor
<i>Description</i>	Rapid Assessment of Income generating Opportunities from World Vision in territories in Romania

<i>Date from (month/year)</i>	8/2011
<i>To (month/year)</i>	
<i>Location</i>	Germany
<i>Company</i>	GIZ and OXFAM Quebec
<i>Position</i>	Conceptual developer of a gender-sensitive Value chain Training Module
<i>Description</i>	Design of a gender-sensitive Value chain module for the regional women economic empowerment programs from Oxfam and GIZ in the Middle East and North Africa

<i>Date from (month/year)</i>	8/2011
<i>To (month/year)</i>	
<i>Location</i>	Hanoi, Vietnam
<i>Company</i>	University of Leipzig and University of Technology and Science in Hanoi (SEPT Master Course)
<i>Position</i>	Lecturer
<i>Description</i>	Lecture on "Systemic Competitiveness of Regions-Challenges beyond the business level"

<i>Date from (month/year)</i>	07/2011
<i>Location</i>	Duisburg, Germany
<i>Company</i>	Mesopartner
<i>Position</i>	Organizer and moderator of "Mesopartner 7 th International Summer Academy for LED"
<i>Description</i>	Organisation and moderation of the 7 th International Summer Academy from Mesopartner with the participation of 20 foreign experts from 15 countries.

<i>Date from (month/year)</i>	6/2011
<i>To (month/year)</i>	
<i>Location</i>	Amman, Jordan
<i>Company</i>	GIZ

<i>Position</i>	Workshop moderation on gender-sensitive Value chains
<i>Description</i>	Workshop with OXFAM and GIZ Egypt on the reflection on economic development and value chain promotion with a gender lens

<i>Date from (month/year)</i>	6/2011
<i>To (month/year)</i>	
<i>Location</i>	Amman, Jordan
<i>Company</i>	GIZ Syria
<i>Position</i>	Conference moderator and concept developer
<i>Description</i>	Moderation and co-design of the final conference and evaluation event from the regional GIZ Program "Innovation and Technology Promotion in the Near East"

<i>Date from (month/year)</i>	4-5/2011
<i>To (month/year)</i>	
<i>Location</i>	Germany
<i>Company</i>	World Vision
<i>Position</i>	Online-School-Trainer
<i>Description</i>	Online-School Trainer on "how to start with economic development and innovation promotion in territories" with WV staff around the world

<i>Date from (month/year)</i>	3/2011
<i>To (month/year)</i>	
<i>Location</i>	Lebanon
<i>Company</i>	World Vision
<i>Position</i>	Coordinator, Assessor and Trainer
<i>Description</i>	Rapid Assessment of Income generating Opportunities from World Vision in Lebanon

<i>Date from (month/year)</i>	1-3/2011
<i>To (month/year)</i>	

<i>Location</i>	Osnabrueck, Germany
<i>Company</i>	InWEnt
<i>Position</i>	Trainer on Competitiveness, Economic Change and Green Economic Development
<i>Description</i>	Training in the International Leadership-Training on Economic Development and Trade promotion for South Caucasian Experts form Economic Development Agencies and Businesses

<i>Date from (month/year)</i>	1-2/2011
<i>To (month/year)</i>	
<i>Location</i>	Durban, South Africa
<i>Company</i>	Municipality of Ethekwini, Durban
<i>Position</i>	Trainer on LRED and innovation promotion
<i>Description</i>	Training for Ethekwini-Department members for Economic Development in the Durban Municipality on Innovation Promotion, Identification of future business sectors and Regional economic development

<i>Date from (month/year)</i>	12/2010, 01/2011
<i>To (month/year)</i>	
<i>Location</i>	Leipzig, Germany
<i>Company</i>	University of Leipzig
<i>Position</i>	Lecturer
<i>Description</i>	Training of students of the SEPT Master course (SME promotion) at the University Leipzig on Territorial-, Private sector-, Value chain- and Cluster development approaches

<i>Date from (month/year)</i>	12/2010
<i>Location</i>	Albania
<i>Company</i>	GTZ
<i>Position</i>	Moderator and Program Planner
<i>Description</i>	Moderation and Coaching of the GTZ team in the Program "Economic Development and Employment Promotion" through the Facilitation

	of a Planning workshop for the next program phase
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<i>Date from (month/year)</i>	11/2010
<i>Location</i>	Armenia
<i>Company</i>	World Vision
<i>Position</i>	Trainer and facilitator
<i>Description</i>	Design, Organisation and Facilitation of the World Vision Winter School on Local Economic Development in the MEER-Region

<i>Date from (month/year)</i>	10-11/2010
<i>Location</i>	Albania
<i>Company</i>	GTZ
<i>Position</i>	Program Evaluator and Program Designer
<i>Description</i>	Evaluation and Future Program design of the "Economic Development and Employment Promotion Program" of the GTZ

<i>Date from (month/year)</i>	09/2010
<i>Location</i>	Armenia
<i>Company</i>	GTZ
<i>Position</i>	Trainer and facilitator
<i>Description</i>	Training and supervision of trainings on LRED and value chain analysis with policy advisors and practitioners

<i>Date from (month/year)</i>	08/2010
<i>Location</i>	Germany
<i>Company</i>	GTZ
<i>Position</i>	Organizer and moderator of a cluster study tour
<i>Description</i>	Organisation and moderation of a study tour for GTZ program managers on successful Cluster and Innovation management

<i>Date from (month/year)</i>	07/2010
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<i>Location</i>	Duisburg, Germany
<i>Company</i>	Mesopartner
<i>Position</i>	Organizer and moderator of "mesopartner 6 th International Summer Academy for LED"
<i>Description</i>	Organisation and moderation of the 5 th International Summer Academy from mesopartner with the participation of 26 foreign experts from 17 countries.

<i>Date from (month/year)</i>	06/2010
<i>To (month/year)</i>	
<i>Location</i>	Jakarta, Indonesia
<i>Company</i>	InWEnt
<i>Position</i>	Didactical designer and moderator of the "Symposium on Promoting Business Incubation in South East Asia"
<i>Description</i>	Design and moderation of an interactive Symposium as large group event with 80 experts

<i>Date from (month/year)</i>	06/2010
<i>To (month/year)</i>	
<i>Location</i>	Bangkok, Thailand
<i>Company</i>	InWEnt
<i>Position</i>	Didactical designer and moderator of the "Symposium on Networking and Technology Transfer"
<i>Description</i>	Design and moderation of an interactive Symposium as large group event with 130 experts

<i>Date from (month/year)</i>	05/2010
<i>To (month/year)</i>	
<i>Location</i>	Hanoi, Vietnam
<i>Company</i>	University of Leipzig and University of Technology Hanoi
<i>Position</i>	Lecturer
<i>Description</i>	Lecturer on the topic "Value chain analysis"

<i>Date from (month/year)</i>	05/2010
<i>To (month/year)</i>	
<i>Location</i>	Frankfurt, Germany
<i>Company</i>	Goethe-University Frankfurt
<i>Position</i>	Lecturer
<i>Description</i>	Lecture on the topic "Systemic Competitiveness and Innovation in Practice: Challenge and Opportunities".

<i>Date from (month/year)</i>	02-04/2010
<i>To (month/year)</i>	
<i>Location</i>	Eschborn, Germany
<i>Company</i>	Donor Working Group (GTZ, InWEnt, DIE, DED, PTB)
<i>Position</i>	Co-author of a GTZ publication
<i>Description</i>	Design of a Publication on the importance of innovation systems for the analysis of value chains, with Shawn Cunningham

<i>Date from (month/year)</i>	03/2010
<i>To (month/year)</i>	
<i>Location</i>	Sarajevo, Bosnia and Herzegovina
<i>Company</i>	GTZ
<i>Position</i>	Moderator and presenter
<i>Description</i>	Moderation of the Regional network meeting of GTZ Private sector development programs in the Balkans and presentation of the product "Balkan Academy on LED"

<i>Date from (month/year)</i>	02/2010
<i>To (month/year)</i>	
<i>Location</i>	Damascus, Syria
<i>Company</i>	GTZ

<i>Position</i>	Concept developer and Moderator of the "GTZ-Seminar on National Innovation Systems in the Middle East", see http://www.arab-innovation.net/files/file/2010-02-16%20Regional%20Seminar-Syria/Seminar-documentation.pdf
<i>Description</i>	Concept development and Moderation of an interactive Seminar with experts from Egypt, Jordan, and Syria with the objective to create a regional learning network on the topic.

<i>Date from (month/year)</i>	01-02/2010
<i>To (month/year)</i>	
<i>Location</i>	Beirut, Lebanon
<i>Company</i>	ILO
<i>Position</i>	Trainer and Consultant
<i>Description</i>	Training of ILO staff and local stakeholders on the promotion of value chain approaches and policies as well as application in the field

<i>Date from (month/year)</i>	12/2009, 01/2010
<i>To (month/year)</i>	
<i>Location</i>	Leipzig, Germany
<i>Company</i>	University of Leipzig
<i>Position</i>	Lecturer
<i>Description</i>	Training of students of the SEPT master course (SME promotion) at the University Leipzig on territorial private sector-, value chain- and cluster development approaches

<i>Date from (month/year)</i>	12/2009, 01/2010
<i>To (month/year)</i>	
<i>Location</i>	Leipzig, Germany
<i>Company</i>	University of Leipzig
<i>Position</i>	Lecturer
<i>Description</i>	Training of students of the SEPT Master course (SME promotion) at the University Leipzig on Private Sector- and Local Economic Development Approaches

	Duties: Lecturing
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<i>Date from (month/year)</i>	11/2009
<i>To (month/year)</i>	
<i>Location</i>	Banja Luka, Bosnia and Herzegovina
<i>Company</i>	GTZ
<i>Position</i>	LRED and Capacity Building Event Manager
<i>Description</i>	Design of a "Balkan Academy on Local and Regional Economic Development"

<i>Date from (month/year)</i>	10/2009
<i>To (month/year)</i>	
<i>Location</i>	Dortmund, Germany
<i>Company</i>	GTZ
<i>Position</i>	Innovation Conference Facilitator
<i>Description</i>	Facilitator/Moderator of a 3 day Seminar on Innovation Systems in Private Sector Development

<i>Date from (month/year)</i>	10/2009
<i>To (month/year)</i>	
<i>Location</i>	Jyväskylä, Finland
<i>Company</i>	Competitiveness Institute
<i>Position</i>	Cluster expert
<i>Description</i>	Facilitator of workshops in the 12th TCI Annual Global Cluster Conference

<i>Date from (month/year)</i>	09/2009
<i>To (month/year)</i>	
<i>Location</i>	Kigali, Rwanda
<i>Company</i>	GTZ
<i>Position</i>	LRED and cluster expert

<i>Description</i>	Design mission for a new GTZ project component on LRED and cluster promotion in Rwanda
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<i>Date from (month/year)</i>	08/2009
<i>To (month/year)</i>	
<i>Location</i>	Jenin, Palestine
<i>Company</i>	World Vision
<i>Position</i>	LRED expert, trainer and advisor
<i>Description</i>	Provision of a 2 week LRED rapid analysis in Jenin with local experts and staff of World Vision

<i>Date from (month/year)</i>	07/2009
<i>Location</i>	Duisburg, Germany
<i>Company</i>	Mesopartner
<i>Position</i>	Organizer and moderator of "mesopartner 5 th International Summer Academy for LED"
<i>Description</i>	Organisation and moderation of the 5 th International Summer Academy from mesopartner with the participation of 27 foreign experts.

<i>Date from (month/year)</i>	06/2009
<i>To (month/year)</i>	
<i>Location</i>	Ramallah, Palestine
<i>Company</i>	World Vision
<i>Position</i>	LRED expert, trainer and advisor
<i>Description</i>	Provision of 1 week LRED rapid analysis training for the staff of World Vision in Palestine and Jerusalem

<i>Date from (month/year)</i>	05/2009
<i>To (month/year)</i>	
<i>Location</i>	Turin, Italy
<i>Company</i>	ILO
<i>Position</i>	LRED expert and lecturer

<i>Description</i>	Provision of 2 day lectures in an annual 2 week LRED-Training course of the ILO International Training Centre in Turin
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<i>Date from (month/year)</i>	03/2009
<i>To (month/year)</i>	
<i>Location</i>	Leipzig, Germany and Hanoi, Vietnam
<i>Company</i>	University Leipzig and University of Technology Hanoi
<i>Position</i>	Lecturer
<i>Description</i>	Training of students of the SEPT Master course (SME promotion) at the University of Technology in Hanoi on value chain analysis

<i>Date from (month/year)</i>	01-05/2009
<i>To (month/year)</i>	
<i>Location</i>	Stuttgart, Germany
<i>Company</i>	MFG Innovation Agency Baden-Württemberg
<i>Position</i>	Cluster expert and product developer
<i>Description</i>	Development of a virtual WIKI-Clustermanagement-Handbook with 15 audio interviews for cluster experts and managers

<i>Date from (month/year)</i>	12/2008, 01/2009
<i>To (month/year)</i>	
<i>Location</i>	Leipzig, Germany
<i>Company</i>	University Leipzig, SEPT studies
<i>Position</i>	Trainer
<i>Description</i>	<p>Training of students of the SEPT Master course (SME promotion) at the University Leipzig in the use of network facilitation tools and methods as well as introduction into concepts of Local Economic Development</p> <p>Duties: Training about tools and methods, moderation of workshops and transfer of experiences in regard to the application and implementation of the tools</p>

<i>Date from (month/year)</i>	12/2008
<i>Location</i>	Duisburg, Germany

<i>Company</i>	Mesopartner
<i>Position</i>	Organizer and moderator of the mesopartner Asian Academy for LED in Hanoi
<i>Description</i>	Organisation and moderation of the Regional Academy from mesopartner with the participation of around 25 foreign experts. <i>Duties:</i> Facilitator and workshop-preparation

<i>Date from (month/year)</i>	10/2008
<i>To (month/year)</i>	
<i>Location</i>	Stuttgart, Germany
<i>Company</i>	MFG Innovation Agency Baden-Württemberg
<i>Position</i>	Cluster expert and facilitator of cluster initiatives
<i>Description</i>	Design and Moderation of a strategy workshop for the Visual computing cluster initiative in Stuttgart

<i>Date from (month/year)</i>	9/2008
<i>To (month/year)</i>	
<i>Location</i>	Spitak, Armenia
<i>Company</i>	PEM Consult
<i>Position</i>	LRED expert
<i>Description</i>	Follow up training and coaching of the Armenian Consulting network and its LRED consultants during a rapid economic analysis in Spitak

<i>Date from (month/year)</i>	8-11/2008
<i>To (month/year)</i>	
<i>Location</i>	Bethlehem and South-Hebron, Palestine
<i>Company</i>	GTZ
<i>Position</i>	LRED expert
<i>Description</i>	Training of the GTZ staff and local experts in the preparation of a LRED strategy in South Hebron and Bethlehem including field visits and workshop events with local sector representatives

<i>Date from (month/year)</i>	7/2008
<i>To (month/year)</i>	
<i>Location</i>	Karlsruhe, Germany
<i>Company</i>	MFG Innovation Agency Baden-Württemberg
<i>Position</i>	Cluster expert and facilitator of cluster initiatives
<i>Description</i>	Design and Moderation of a strategy workshop for the Med-Biotech cluster initiative in Karlsruhe

<i>Date from (month/year)</i>	07/2008
<i>Location</i>	Duisburg, Germany
<i>Company</i>	Mesopartner
<i>Position</i>	Organizer and moderator of "mesopartner 4 th International Summer Academy for LED"
<i>Description</i>	Organisation and moderation of the 4 th International Summer Academy from mesopartner with the participation of around 25 foreign experts. <i>Duties:</i> Facilitator and workshop-preparation

<i>Date from (month/year)</i>	6/2008
<i>To (month/year)</i>	
<i>Location</i>	Bethlehem, Palestine
<i>Company</i>	GTZ
<i>Position</i>	Facilitator and Value chain expert
<i>Description</i>	Organisation, Moderation and speaker in the National Value Chain Conference in Bethlehem

<i>Date from (month/year)</i>	5/2008
<i>To (month/year)</i>	
<i>Location</i>	Freiburg, Germany
<i>Company</i>	MFG Innovation Agency Baden-Württemberg
<i>Position</i>	Cluster expert and facilitator of cluster initiatives
<i>Description</i>	Design and Moderation of a strategy for the Media Valley cluster initiative in Offenburg

<i>Date from (month/year)</i>	5/2008
<i>To (month/year)</i>	
<i>Location</i>	Amman, Jordan
<i>Company</i>	International Labour Organisation (ILO)
<i>Position</i>	Conference Moderator and Speaker
<i>Description</i>	Design and Moderation of an interactive and participatory ILO-LED Conference for the Middle East region

<i>Date from (month/year)</i>	4/2008
<i>To (month/year)</i>	
<i>Location</i>	Ukraine
<i>Company</i>	GTZ
<i>Position</i>	LRED Program expert
<i>Description</i>	Design of a new GTZ program on LRED in Ukraine

<i>Date from (month/year)</i>	3-6/2008
<i>To (month/year)</i>	
<i>Location</i>	Dortmund, Germany
<i>Company</i>	Masters course SPRING, University Dortmund
<i>Position</i>	LED expert and lecturer
<i>Description</i>	Provision of student classes on LRED and regional planning

<i>Date from (month/year)</i>	2/2008
<i>To (month/year)</i>	
<i>Location</i>	Stuttgart, Deutschland
<i>Company</i>	MFG Innovationsagentur Baden-Württemberg
<i>Position</i>	Clustermanagement-expert and trainer
<i>Description</i>	Provision of a cluster management seminar for directors of economic development agencies in the German region

<i>Date from (month/year)</i>	1/2008, 3/2008, 6/2008
<i>To (month/year)</i>	
<i>Location</i>	Hoa Binh, Vietnam
<i>Company</i>	EU
<i>Position</i>	Expert in Local and Regional Economic Development
<i>Description</i>	Consultancy and facilitation for the development of a regional economic strategy in the Northern Province Hoa Binh (9 months)

<i>Date from (month/year)</i>	01/2008
<i>To (month/year)</i>	
<i>Location</i>	Leipzig, Germany
<i>Company</i>	University Leipzig, SEPT studies
<i>Position</i>	Trainer
<i>Description</i>	<p>Training of students of the SEPT Master course (SME promotion) at the University Leipzig in the use of network facilitation tools and methods as well as introduction into concepts of Local Economic Development</p> <p>Duties: Training about tools and methods, moderation of workshops and transfer of experiences in regard to the application and implementation of the tools</p>

<i>Date from (month/year)</i>	11/2007
<i>To (month/year)</i>	
<i>Location</i>	Germany, North-Rhine Westphalia
<i>Company</i>	InWEnt
<i>Position</i>	Expert in Local and Regional Economic Development and Event Organizer
<i>Description</i>	Organisation, moderation and facilitation of an Exposure and Study Tour on Local and Regional Economic Development in Germany and NRW for private consultants and economic experts from South East Europe.

<i>Date from (month/year)</i>	11/2007
<i>To (month/year)</i>	

<i>Location</i>	Stuttgart, Germany
<i>Company</i>	MFG Baden-Württemberg
<i>Position</i>	Jury member as Expert in Cluster Development
<i>Description</i>	Jury selection of Regional innovation networks in the IT and Media Sector within an Idea Contest and the program KREATEK for the Promotion of Clusters in the Federal State of Baden-Württemberg

<i>Date from (month/year)</i>	10/2007
<i>To (month/year)</i>	
<i>Location</i>	Germany
<i>Company</i>	GTZ
<i>Position</i>	Expert in Regional and Territorial Planning and Event Organizer
<i>Description</i>	Organisation, moderation and facilitation of an Exposure and Study Tour on Territorial and Regional Planning with Chilean experts from the national and regional planning departments. The Tour visited ministries and institutions in North Rhine Westphalia, Lower Saxony, and Berlin.

<i>Date from (month/year)</i>	10/2007
<i>To (month/year)</i>	
<i>Location</i>	London, Great Britain
<i>Company</i>	Change-Facilitation network
<i>Position</i>	Participant of the Course
<i>Description</i>	Participation in a Change Management Course from the expert network "Change Facilitation"

<i>Date from (month/year)</i>	10/2007
<i>To (month/year)</i>	
<i>Location</i>	Novi Sad, Serbia
<i>Company</i>	InWEnt Germany
<i>Position</i>	LED-expert and Trainer

<i>Description</i>	Facilitation and moderation of a 2 nd Follow-up Workshop (Training) and Experts' Meeting on Local and Regional Economic Development for participants from South East Europe Duties: Training of LED experts from the Balkan on effective LED approaches, methodologies, and innovative tools.
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<i>Date from (month/year)</i>	07/2007
<i>Location</i>	Duisburg, Germany
<i>Company</i>	Mesopartner
<i>Position</i>	Organizer and moderator of "mesopartner 3 rd International Summer Academy for LED"
<i>Description</i>	Organisation and moderation of the 3 rd International Summer Academy from mesopartner with the participation of around 20 foreign experts. <i>Duties:</i> Facilitator and workshop-preparation

<i>Date from (month/year)</i>	07/2007
<i>To (month/year)</i>	
<i>Location</i>	Bosnia and Herzegovina
<i>Company</i>	GTZ
<i>Position</i>	Expert in Private Sector Development
<i>Description</i>	Fact-Finding-Mission in the different Regions from Bosnia and Herzegovina (Sarajevo, Tuzla, Prejedor, Banka Luka) for the Design of a GTZ Program on Regional Economic Development and Value Chain Promotion from 2008 onwards

<i>Date from (month/year)</i>	06/2007
<i>To (month/year)</i>	
<i>Location</i>	Baku and Lenkaran, Azerbaijan
<i>Company</i>	PEM and mesopartner
<i>Position</i>	Expert in Private Sector Development
<i>Description</i>	Fact-finding-mission in Baku und Lenkaran to design a GTZ Project Proposal on Regional Economic Development and Value Chain

	Promotion
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<i>Date from (month/year)</i>	06/2007
<i>To (month/year)</i>	
<i>Location</i>	Zschortau, Germany
<i>Company</i>	InWEnt Germany
<i>Position</i>	LED-expert and Trainer
<i>Description</i>	<p>Facilitation and moderation of a Workshop on Local and Regional Economic Development for participants from South East Europe</p> <p>Duties: Training of LED experts from the Balkan on effective LED approaches, methodologies, and innovative tools (like LED-Café, PACA-Tools, value chain analysis, red tape, etc.)</p>

<i>Date from (month/year)</i>	05/2007
<i>To (month/year)</i>	
<i>Location</i>	Durres, Albania
<i>Company</i>	Association of the Albanian Cities AAM
<i>Position</i>	LED-expert and Trainer
<i>Description</i>	<p>Facilitation and moderation of a Introductory Workshop on Local and Regional Economic Development for Municipal representatives</p> <p>Duties: Training of municipal LED representatives on effective LED approaches, methodologies, and innovative tools (like LED-Café, PACA-Tools, value chain analysis, etc.)</p>

<i>Date from (month/year)</i>	04/2007
<i>To (month/year)</i>	
<i>Location</i>	Ohrid, Macedonia
<i>Company</i>	InWEnt Germany
<i>Position</i>	LED-expert and Trainer
<i>Description</i>	<p>Facilitation and moderation of a Follow-up Workshop (Training) and Experts' Meeting on Local and Regional Economic Development for participants from South East Europe (April 16 to</p>

	20, 2007) Duties: Training of LED experts from the Balkan on effective LED approaches, methodologies, and innovative tools (like COMPASS, LED-Café, PACA-Tools, value chain analysis, red tape, etc.)
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<i>Date (month/year)</i>	03/2007
<i>Location</i>	Macedonia and Germany
<i>Company</i>	InWEnt Germany
<i>Position</i>	Event manager
<i>Description</i>	Organisation of a Follow-up Workshop and Experts Meeting on Local and Regional Economic Development for participants from South East Europe in April 2007 in Ohrid, Macedonia. <i>Duties:</i> Demand inquiry for a Follow-up Workshop, conceptual and organisational management of the Workshop and Experts' Meeting for InWEnt.

<i>Date from (month/year)</i>	02-03/2007
<i>To (month/year)</i>	
<i>Location</i>	Kalisizo, Rakai-District, Uganda
<i>Company</i>	Mentor Consult Uganda, FADIS
<i>Position</i>	LED-Consultant and Trainer
<i>Description</i>	PACA-Training of Consultants and PACA Exercise as well as Consultancy to the Ministry of Local Government on rolling out business- and action-oriented LED approaches in Uganda <i>Duties:</i> PACA-Trainer, Facilitator and Consultant on LED in Kalisizo area (Rakai-District) and in Kampala

<i>Date from (month/year)</i>	01/2007
<i>To (month/year)</i>	
<i>Location</i>	Leipzig, Germany
<i>Company</i>	University Leipzig, SEPT studies
<i>Position</i>	Trainer

<i>Description</i>	<p>Training of students of the SEPT studies (SME promotion) at the University Leipzig in the use of network facilitation tools and methods as well as introduction into concepts of Local Economic Development</p> <p>Duties: Training about tools and methods, moderation of workshops and transfer of experiences in regard to the application and implementation of the tools</p>
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<i>Date from (month/year)</i>	12/2006
<i>To (month/year)</i>	
<i>Location</i>	Kastoria, Greece
<i>Company</i>	Conference speaker and Moderator
<i>Position</i>	East-West Institute
<i>Description</i>	<p>Presentation of the results of the sector analysis of the Ohrid-Prespa Region (see below) at the Conference in Kastoria (Greece) as well as moderation of workshops within the Conference</p> <p>Duties: Inputs to the content structure of the Conference, presentation of study results, and moderation</p>

<i>Date from (month/year)</i>	10-11/2006
<i>To (month/year)</i>	
<i>Location</i>	Ohrid-Prespa-Region in FYR of Macedonia, Albania and Greece
<i>Company</i>	Coordinator and Sector expert
<i>Position</i>	East-West Institute
<i>Description</i>	<p>Investigation and coordination of a sector study , on cross-border business relations in the textile, agribusiness- and tourism sector in Region Ohrid Prespa located within the West Macedonian Region from Greece, the Korca Region from Albania and the cross-border area from FYR of Macedonia</p> <p>Duties: preparation and organisation of 76 interviews in the Region and preparation of a Report with implementation suggestions</p>

<i>Date from (month/year)</i>	08-11/2006
<i>To (month/year)</i>	

<i>Location</i>	Dortmund/Eschborn, Germany
<i>Company</i>	GTZ
<i>Position</i>	Coordinator and author of a study/toolkit
<i>Description</i>	<p>Comparison and Documentation of methods, instruments and learning experiences from the GTZ projects in Agricultural Business Development and Private Sector Development (Department 45 and 41)</p> <p>Duties: Interviews and analysis as well as preparation of a toolkit about differences and synergies of the approaches</p>

<i>Date from (month/year)</i>	07/2006
<i>To (month/year)</i>	
<i>Location</i>	Duisburg, Germany
<i>Company</i>	mesopartner
<i>Position</i>	Organizer and moderator of "mesopartner 2 nd International Summer Academy for LED"
<i>Description</i>	<p>Organisation and moderation of the 2nd International Summer Academy from mesopartner with the participation of 24 foreign experts.</p> <p><i>Duties:</i> Facilitator and workshop-preparation</p>

<i>Date from (month/year)</i>	6-8/2006
<i>To (month/year)</i>	
<i>Location</i>	Dortmund/Germany
<i>Company</i>	GTZ
<i>Position</i>	Private Sector Development specialist
<i>Description</i>	<p>Analysis of tools and approaches of the GTZ and best practice to promote the agribusiness sector and the economic development of rural areas.</p> <p>Duties: analysis and documentation of the experiences in the rural development and private sector development department of the GTZ. Writing of a paper on concepts and instruments in this respect.</p>

<i>Date from (month/year)</i>	5-6/2006
<i>To (month/year)</i>	

<i>Location</i>	Zschortau/Germany
<i>Company</i>	InWEnt
<i>Position</i>	LRED specialist and trainer
<i>Description</i>	LRED and PACA-Training in the InWEnt-Training Centre with experts from Bosnia and Herzegovina, Macedonia, Serbia and Albania. Duties: Training and excursions with the participants on methodologies and tools for the promotion of LRED

<i>Date from (month/year)</i>	4-5/2006
<i>To (month/year)</i>	
<i>Location</i>	El Salvador/Honduras
<i>Company</i>	GTZ
<i>Position</i>	SME promotion specialist
<i>Description</i>	Mission for the design of a new regional GTZ program in Central America Duties: Interviews and meetings with potential partners for the design of a program strategy and the writing of a mission report

<i>Date from (month/year)</i>	3-4/2006
<i>To (month/year)</i>	
<i>Location</i>	Linden, Guyana
<i>Company</i>	EU, Transtec
<i>Position</i>	LRED specialist
<i>Description</i>	LRED-Training for main responsible public and private actors (Chambers and Regional Development Council) in Region 10 and Design of a Regional Economic Development Strategy for 2008-2012. Duties: LED-Trainer and Strategy-Consultant

<i>Date from (month/year)</i>	2-3/2006
<i>To (month/year)</i>	
<i>Location</i>	Buenos Aires, Argentina

<i>Company</i>	Mesopartner
<i>Position</i>	LED Trainer
<i>Description</i>	Spanish Summer Academy by the company mesopartner in Buenos Aires, Argentina <i>Duties:</i> Design, organisation, moderation and implementation of the Spanish Summer Academy organised by the own company mesopartner.

<i>Date from (month/year)</i>	12/2005
<i>To (month/year)</i>	
<i>Location</i>	Tashkent, Uzbekistan
<i>Company</i>	Counterpart International and CHF International
<i>Position</i>	LED Consultant and PACA Trainer
<i>Description</i>	PACA-Training of Consultants and PACA Exercise in Tashkent <i>Duties:</i> PACA-Trainer and Facilitator

<i>Date from (month/year)</i>	11/2005
<i>To (month/year)</i>	
<i>Location</i>	Hong Kong
<i>Company</i>	Rockefeller Foundation and Institute of Development Studies (IDS)
<i>Position</i>	Value Chain expert
<i>Description</i>	Analysis of the Demand for Consultancy and Training in regard to the Management of Supply Chains <i>Duties:</i> Interviews at the 8 th Annual Conference of the Competitiveness Institute in Hong Kong <i>Duties:</i> Interviews and Analysis and Reporting

<i>Date from (month/year)</i>	11/2005
<i>To (month/year)</i>	
<i>Location</i>	Bukarest, Romania
<i>Company</i>	Rockefeller Foundation and Institute of Development Studies (IDS)
<i>Position</i>	Value Chain expert

<i>Description</i>	Analysis of the Demand for Consultancy and Training in regard to the Management of Supply and Value Chains <i>Duties:</i> Interviews and Analysis and Reporting
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<i>Date from (month/year)</i>	10/2005 -01/2006
<i>To (month/year)</i>	
<i>Location</i>	Germany and Vietnam
<i>Company</i>	GTZ and DFID
<i>Position</i>	Value chain expert
<i>Description</i>	Development of an innovative Instrument to analyse Value Chains in weaker markets and integrating Criteria of the M4P Approach into traditional Value Chain approaches. Tool testing in Vietnam. <i>Duties:</i> Tool development and application

<i>Date from (month/year)</i>	09/2005
<i>To (month/year)</i>	
<i>Location</i>	Dortmund, Germany
<i>Company</i>	GTZ, PSD Department
<i>Position</i>	Author of the Publication and Coordinator of the initiated BDS Task force within the GTZ Asian Sector Network PSD
<i>Description</i>	Preparation of a Strategy and a Knowledge Management Paper that gathers the BDS Learning Processes of the GTZ within the last 10 year. <i>Duties:</i> Telephone Interviews, Questionnaires, and Publication

<i>Date from (month/year)</i>	07/2005
<i>To (month/year)</i>	
<i>Location</i>	Duisburg, Germany
<i>Company</i>	Mesopartner
<i>Position</i>	Organizer and moderator of "mesopartner Summer Academy for LED"

<i>Description</i>	<p>Organisation and moderation of the 1st Summer Academy from mesopartner with the participation of 28 foreign experts.</p> <p><i>Duties:</i> Facilitator and workshop-preparation</p>
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<i>Date from (month/year)</i>	06/2005
<i>To (month/year)</i>	
<i>Location</i>	Linden, Guyana
<i>Company</i>	EU
<i>Position</i>	LED-Consultant and Trainer
<i>Description</i>	<p>PACA-Training of Consultants and PACA Exercise as well as Consultant for a Regional LED-Strategy in the geographic Area around Linden</p> <p><i>Duties:</i> PACA-Trainer, Facilitator and Consultant</p>

<i>Date from (month/year)</i>	05/2005
<i>To (month/year)</i>	
<i>Location</i>	Phuket, Thailand
<i>Company</i>	GTZ
<i>Position</i>	BDS-Expert
<i>Description</i>	<p>Presentation of BDS-experiences of the GTZ in the Network Meeting of the Private Sector Development-Projects of the GTZ in Asia</p> <p><i>Duties:</i> Presentation of first Results from Interviews and Questionnaires with several GTZ Project leaders and BDS experts</p>

<i>Date from (month/year)</i>	04/2005
<i>To (month/year)</i>	
<i>Location</i>	Tirana, Albania
<i>Company</i>	Co-PLAN
<i>Position</i>	LED-Expert and Consultant
<i>Description</i>	<p>Consultancy in the Design of Workshop and Interview models as well as a Strategic Plan for a Rapid Economic Appraisal that supports the Development of a LED-City-Strategy in the Cities Elbasan und Fier</p> <p><i>Duties:</i> Design of an Implementation Strategy for a Rapid Economic Appraisal in Elbasan and Fier</p>

<i>Date from (month/year)</i>	03/2005
<i>To (month/year)</i>	
<i>Location</i>	Accra, Sunyani, Kintampo, Ghana
<i>Company</i>	GTZ
<i>Position</i>	LED-Expert and PACA trainer and facilitator
<i>Description</i>	PACA-Training of Consultants and PACA Exercise in Kintampo. <i>Duties:</i> PACA-Trainer and Facilitator

<i>Date from (month/year)</i>	01/2005 – 08/2005
<i>To (month/year)</i>	
<i>Location</i>	Germany
<i>Company</i>	GTZ
<i>Position</i>	BDS-Expert
<i>Description</i>	Analysis of the BDS Experiences of the GTZ Projects in the last Years and Preparation of a GTZ-Position Paper for the P+D-Department (Private Sector Development) and the Regional PSD-Network in Asia <i>Duties:</i> Analysis of the Experiences through Questionnaires and Interviews and Preparation of a GTZ Position Paper

<i>Date from (month/year)</i>	12/2004
<i>To (month/year)</i>	
<i>Location</i>	Skopje, Macedonia
<i>Company</i>	European Agency for Reconstruction (EAR)
<i>Position</i>	LED-Expert
<i>Description</i>	Analysis of the Local Economic Activities of Donors in Macedonia, Initiation of different Workshops to encourage the national dialogue on LED, development of a LED strategy for the SME Department and the SME Agency. <i>Duties:</i> LED Consultant

<i>Date from (month/year)</i>	11/2004
<i>To (month/year)</i>	

<i>Location</i>	Tirana, Albania
<i>Company</i>	CoPLAN
<i>Position</i>	LED-Expert
<i>Description</i>	Analysis of the Local Economic Activities in Albania and the City Elbasan and Designing of a LED Strategy Paper <i>Duties:</i> LED-Consultant

<i>Date from (month/year)</i>	12/2004
<i>To (month/year)</i>	
<i>Location</i>	Skopje, Macedonia
<i>Company</i>	EU
<i>Position</i>	LED-Expert
<i>Description</i>	Analysis of LED-Activities from Donors and Municipalities in Macedonia to develop a LED Strategy for the Ministry of Economy as well as different Workshops with LED Stakeholders on innovative Concepts of LED <i>Duties:</i> LED Consultancy and facilitation of workshops on new concepts of LED

<i>Date from (month/year)</i>	10/2004
<i>To (month/year)</i>	
<i>Location</i>	Manila, Philippines
<i>Company</i>	GTZ
<i>Position</i>	BDS-Expert
<i>Description</i>	Participation in a Sector Network Meeting from the GTZ Projects in Asia: Evaluation from the BDS experiences and Designing of a Position Paper on BDS for the GTZ Headquarter and the GTZ Sector Network Asia <i>Duties:</i> Coordinator and Team leader of a Task Group on the Subject

<i>Date from (month/year)</i>	9/2004
<i>To (month/year)</i>	
<i>Location</i>	Accra, Ghana
<i>Company</i>	GTZ Ghana/mesopartner

<i>Position</i>	Co-Trainer
<i>Description</i>	<p>LED-Training for public representatives of the SME Department from the Ministry of Industry and Trade Ghana</p> <p><i>Services:</i> 5 Day Course on LED Principles and Strategies; Designing of a PACA-Mission in March 2005</p> <p><i>Duties:</i> Co-Training and Mission Design for March 2005</p>

<i>Date from (month/year)</i>	6/2004
<i>To (month/year)</i>	
<i>Location</i>	Pereira, Columbia
<i>Company</i>	GTZ/mesopartner
<i>Position</i>	LED-Expert
<i>Description</i>	<p>Participation in a 5-Day-Course on Participatory Appraisal of Competitive Advantages (PACA) in the Pereira-Region</p> <p><i>Services:</i> Presentation and Facilitation of a Summary Workshop on LED and PACA</p> <p><i>Duties:</i> Participation and Learning of the PACA Approach</p>

<i>Date from (month/year)</i>	6/2003
<i>To (month/year)</i>	– 6/2004
<i>Location</i>	Eschborn, Germany
<i>Company</i>	GTZ Headquarter
<i>Position</i>	GTZ Expert on Private Sector Promotion (PSP) in the GTZ Department Planning + Development (PuE)
<i>Description</i>	<p>GTZ Expert on PSP in the GTZ Headquarter with Responsibility for GTZ Projects in South Eastern Europe and Central Asia</p> <p><i>Services:</i> Backstopping of Projects, Project Evaluations, Concept Development, Knowledge Management,</p> <p><i>Duties:</i> Responsibility for Knowledge Management for the named Regions</p>

<i>Date from (month/year)</i>	4/2004
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<i>To (month/year)</i>	
<i>Location</i>	Dushanbe, Tadschikistan
<i>Company</i>	GTZ
<i>Position</i>	PSP Expert for GTZ Headquarter
<i>Description</i>	<p>Project Evaluation Mission for an SME Project</p> <p><i>Services:</i> Evaluation and Designing of an SME Project, Interviews with several Actors, Donors and Business Organisations; Designing of a Mission Report for the German Ministry of Economic Cooperation and Development (BMZ)</p> <p><i>Duties:</i> 2nd Mission Leader</p>

<i>Date from (month/year)</i>	3/2004
<i>To (month/year)</i>	
<i>Location</i>	Baku, Aserbaijan
<i>Company</i>	GTZ
<i>Position</i>	Mission visit from GTZ Headquarter
<i>Description</i>	<p>GTZ Project Visit to design a Regional Caucasian Private Sector Promotion Initiative from the GTZ</p> <p><i>Services:</i> Exchange of Experiences with GTZ projects, Preparation of a Caucasian GTZ Meeting in Georgia</p> <p><i>Duties:</i> Representative of the GTZ Headquarter on Private Sector Promotion</p>

<i>Date from (month/year)</i>	3/2004
<i>To (month/year)</i>	
<i>Location</i>	Tiflis, Georgia
<i>Company</i>	GTZ
<i>Position</i>	Private Sector Promotion Representative of the GTZ Headquarter
<i>Description</i>	<p>Support in the Design of a GTZ-Caucasian Regional Development Initiative on Local Economic Development and of SME Promotion</p> <p><i>Services:</i> Designing and Planning the Implementation of the Initiative</p> <p><i>Duties:</i> Representative of the GTZ Headquarter on Private Sector Promotion</p>

<i>Date from (month/year)</i>	2/2004
<i>To (month/year)</i>	
<i>Location</i>	Almaty/Astana/Pedropawlosk, Kazhakstan
<i>Company</i>	GTZ
<i>Position</i>	GTZ Headquarter Representative
<i>Description</i>	<p>Project Visit of an LED Programme and Consultancy</p> <p><i>Services:</i> Knowledge Management about Activities and News in GTZ Headquarter, Exchange of Experiences with the Programme Leader</p> <p><i>Duties:</i> Information Exchange with the LED Programme</p>

<i>Date from (month/year)</i>	10/2003
<i>To (month/year)</i>	
<i>Location</i>	Dhaka, Bangladesh
<i>Company</i>	GTZ
<i>Position</i>	PSP Expert from the GTZ Headquarter
<i>Description</i>	<p>GTZ Project Evaluation of an BDS Programme in Dhaka</p> <p><i>Services:</i> Evaluation and Redesigning of the BDS programme in 2 weeks</p> <p><i>Duties:</i> Mission member</p>

<i>Date from (month/year)</i>	9/2001 to 5/2003
<i>To (month/year)</i>	
<i>Location</i>	Tegucigalpa/ Honduras
<i>Company</i>	GTZ
<i>Position</i>	Junior Professional
<i>Description</i>	<p>Programme Assistance in a Programme on Economic Promotion in Honduras</p> <p><i>Services:</i> organisation development of SME associations, Network Management of Forums with the Public and Private Sector, Product Development, Start-up support</p> <p><i>Duties:</i> Programme Assistance</p>

<i>Date from (month/year)</i>	9/2002
<i>To (month/year)</i>	
<i>Location</i>	Colombo and Kandy Region, Sri Lanka
<i>Company</i>	GTZ
<i>Position</i>	PSP Expert from the GTZ
<i>Description</i>	<p>Evaluation and Reorientation Mission of a Programme on Local and Rural Economic Development</p> <p><i>Services:</i> 2-Week-Evaluation of the Programme and Readjusting its approach</p> <p><i>Duties:</i> Mission member as PSP Expert</p>

<i>Date from (month/year)</i>	6/1999
<i>To (month/year)</i>	4/2001
<i>Location</i>	Duisburg, Germany
<i>Company</i>	Institute for Development and Peace (INEF) and Institute of Development Studies (IDS), Sussex, Great Britain
<i>Position</i>	Research fellow
<i>Description</i>	<p>Researcher in joint INEF/IDS local Cluster and Global Value Chain Project</p> <p><i>Services:</i> Evaluation and Publication of several Articles on Clusters, global Standards and Value chains</p> <p><i>Duties:</i> Researcher on the Subject in a Network of several Scientists</p>

<i>Date from (month/year)</i>	6/2000
<i>To (month/year)</i>	10/2000
<i>Location</i>	Santiago/Chile
<i>Company</i>	Economic Commission of the United Nations for Latin America (ECLAC) and INEF
<i>Position</i>	Consultant, Participation in ECLAC-Summer School on Economics

<i>Description</i>	<p>Summer School Participation and 1 month Cluster Evaluation on the Fish (Mackerel) Sector in the 8th Region of Chile</p> <p><i>Services:</i> Analysis of the regional Fish Crises in Chile within the Cluster Project of ECLAC on Natural Resources</p>
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15. Others (Courses, Publications):

Courses:

- Summer School of ECLAC on Latin-American Economies (Santiago de Chile, 2000)
- Training on EFQM with Assessor Certification (Eschborn 2002)
- Systemic Approaches of Organisation Development and Project Planning (SINFONIE), Berlin 2002
- The facilitation of Change, Change Management training with "Change facilitation-network", London 2007
- Innovation Bootcamp, Jyväskylä, Finland, 2011

Publications:

1. Meyer-Stamer, J./Wältring, F. (2000): Behind the Myth of Mittelstand Economy, The Institutional Environment Supporting Small and Medium-Sized Enterprises in Germany, INEF-Report 46/2000, see <http://www.meyer-stamer.de/2000/report46.pdf>
2. Wältring, F. (2000): The Chilean Fishery Sector and its Jack Mackerel Crises: Public and Private Governance Patterns and Challenges for Long-term Economic Fishery Management, CEPAL Santiago de Chile, October 2000.
3. Meyer-Stamer, J./Wältring, F. (2002): Innovación Técnica y Perfeccionamiento de las Pequeñas y Medianas Empresas en la República Federal de Alemania: Incentivos y Financiamiento, Serie Desarrollo Productivo 120, see <http://www.eclac.org/publicaciones/xml/5/9985/LCL1709e.pdf>
4. Nadvi, K./Wältring, F. (2002): Making Sense of Global Standards, INEF-Report 58, see <http://inef.uni-due.de/page/documents/Report58.pdf>
5. Wältring, F. (2002): Der industrielle Sektor Chiles: Beispiel Textilindustrie, in: Imbusch, P./Messner, D./ Nolte, D.: Chile heute, Berlin 2005, <http://www.deutschesfachbuch.de/info/detail.php?isbn=3893545905>
6. Klenk, J./Wältring, F. (2003): Fomento de la economía y del empleo: Nuevos desafíos y enfoques en la cooperación técnica alemana, in : Competitividad de las MIPYME en Centroamerica, Políticas de fomento y mejores practicas (CEPAL/GTZ), see <http://www.eclac.org/cgi-bin/getProd.asp?xml=/publicaciones/sinsigla/xml/9/12209/P12209.xml&xsl=/mexico/tpl/p10f.xsl&base=/mexico/tpl/top-bottom.xsl>
7. Wältring, F. (2005): From Idea into Action, The Implementation and Metamorphosis of the BDS concept in a Learning Organization, GTZ, see: <http://www2.gtz.de/dokumente/bib/06-1278.pdf>
8. Meyer-Stamer, J./Wältring, F. (2005): Stimulating Participatory, Pragmatic Local Economic Development in South East Europe: Experiences with PACA. Working Paper prepared for OECD Conference in Trento, June 2005, see http://www.mesopartner.com/publications/LED_and_PACA_in_SEE.pdf

9. Meyer-Stamer, J./Wältring, F. (2006): Stimulating Participatory, Pragmatic Local Economic Development in South-Eastern Europe, in Local/Regional Economic Development in South-Eastern Europe, Concepts, instruments, and lessons learned, GTZ September 2006, p. 89-92, see <http://www2.gtz.de/dokumente/bib/06-0650.pdf>
10. Meyer-Stamer, J./Wältring, F. (2007): Assessing the Applicability of Private Sector Development Instruments in Agricultural Economic Development, GTZ Publication, see <http://www2.gtz.de/wbf/library/detail.asp?number=3800>
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